

# INTRODUCING MALMET RENTAL



**Malmart** is pleased to announce a new rental offering to make it easier for clients to obtain new equipment without capital expenditure.

It can be hard to justify the expense of new hospital equipment, and upgrading expensive equipment is often a long way down the list on the budget.

However, there are significant benefits to using new and state of the art equipment, including savings that can be made in power and water usage.

**Malmart Rental** gives you the opportunity to replace your old and inefficient machines with the latest technology – but without the large capital outlay.

**Malmart Rental** applies to a range of Malmart hospital equipment, including:

- Bedpan Sanitizers
- Utensil Washers
- Blanket Warming Cabinets
- Fluid Warming Cabinets





### Benefits of using Malmart Rental include:

- No capital outlay - Which means you can preserve precious cashflow and pay for use as it happens rather than up front. It also means no drain on your capital expenditure (CapEx) budget or operating cost.
- Eliminate risk of technology obsolescence - Which means you acquire the equipment you need, when you need it, but without the residual risk that the technology will go out of date. It also avoids unwanted asset write off and can increase your productivity and competitive edge.
- Maximise flexibility - Because you can return the equipment at the end of the rental agreement term with no residual obligations.
- Minimise cost - Because rental payments are often 100% tax deductible you can minimise equipment costs overall with Malmart Rental. In many cases the efficiency improvements from new Malmart equipment will reduce power and hot water costs to more than offset the cost of rental.
- Protect your gearing ratios - You can even protect your gearing ratios because rental expenditure is often considered off-balance sheet\*
- Easy budgeting - Because rental payments are fixed and can include a Malmart Preventative Maintenance Agreement you can budget accurately for equipment costs. These costs can be structured to fit your budget requirements.

*\*Subject to legislative reporting requirement*

### About Malmart

Malmart (Australia) Pty Ltd is a leading manufacturer of Infection Control Solutions and Specialised Hospital and Aged Care Equipment for CSSD, Recovery, Obstetrics, Theatre and Ward Utility Rooms.

Malmart has been manufacturing hospital and age care equipment since 1969, and supplies hospitals and nursing homes throughout Australia and overseas through a comprehensive network of distributors and agents.

All of Malmart products are manufactured in Leeton, NSW. Our Leeton site is AS/NZS ISO 9001:2008 certified.

**Get in touch today to see how you can benefit from Malmart Rental.**

